Life-changing financial solutions for the underbanked

Career Opportunities
Careers at listo!

Behavioral research studies on career happiness all say the same thing: when people are working on something that matters, they live happier lives.

Want to be a part of a brilliant team working on projects that matter?

Join us!

(keep reading for details)
Our Engineering Hiring Process

We value your time, so we have streamlined our process to 6 (+0.5) easy and fast steps:

1. Complete this (https://listofin.typeform.com/to/u8Z5IM) brief form to introduce yourself to our team. We will be notified of your interest and review your application right away.

2. We will contact you to talk about listo! and answer any questions that you might have about the company.

3. You complete an online technical test. The test is set to not take more than a few hours and can be done at your own time.

4. Let’s have a in-person (if you are in the bay area) or a phone (if outside the bay area) interview. Here you will have the opportunity to show any of your open-source projects (professional or as a hobby) to the team. If you don’t have anything public, we can work something out.

(4.5 if outside the bay area) We will arrange transport to our offices to meet the team.

5. We check three personal references.

6. You join the listo! family! @ our San Jose, CA offices.
Position: Software Engineer

At listo! we are searching for Software Engineers to join a highly talented team with years of experience building disruptive innovative technology solutions for industry pioneers.

We are developing multiple internal and external tools that allow our agents and customers to find the best financial options tailored to their needs.

The position includes individual contribution (Front-end and/or Back-end) and code reviews. As we grow, you may be asked to head the development of new products or teams.

Internally we use multiple languages, framework and platforms: Python, Typescript, Angular, PostgreSQL, among others and hosted in AWS and Digital Ocean.

The best applicants will have experience in multiple personal or professional projects and are passionate about innovation/disruption in the FinTech space, excited by the possibility of bringing affordable financial services to underserved communities and eager to learn and grow.

Apply Now

https://listofin.typeform.com/to/u8Z51M
Want to know more about listo!

Keep reading for details
listo! was founded to help millions of hardworking, underbanked families in the US achieve a brighter future by empowering them with life-changing, smart financial solutions.
The underbanked market in US: 138MM are struggling financially and 70MM are underbanked.

~30% of the Underbanked are Hispanic…

Total underbanked: 70M
Hispanic underbanked: 24M

… and 50% have little to no credit history

24M
Hispanic

12M “Credit Invisible”

No credit history
How we are different:

**Relationship vs Transactional**
We provide a transparent customer experience that helps build long-lasting relationships in a fragmented industry characterized by a lack of transparency and high customer attrition.

**Multiple Products**
We provide a variety of life impacting financial solutions that help our customers build credit, to build wealth, and invest in the things that matter most to them.

**Highly-scalable business model**
In an industry mostly dominated by pure brick and mortar players that can't scale rapidly, we go to market by opening financial services centers in the heart of low income, underbanked communities and augment their growth via a digital experience.
Competitive Landscape: First to deliver on a multi-product solution for Hispanics under one trusted brand

<table>
<thead>
<tr>
<th>Mainstream Consumers</th>
<th>Hispanic Consumers</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Multi-Product</strong></td>
<td></td>
</tr>
<tr>
<td>WELLS FARGO</td>
<td>listo!</td>
</tr>
<tr>
<td>Bank of America</td>
<td></td>
</tr>
<tr>
<td>CHASE</td>
<td></td>
</tr>
<tr>
<td><strong>Pure Play</strong></td>
<td></td>
</tr>
<tr>
<td>LendingClub</td>
<td>OPORTUN (IPO Candidate $1B+)</td>
</tr>
<tr>
<td>PROSPER</td>
<td>CONFIE (Sold for $600M)</td>
</tr>
<tr>
<td>Kabbage</td>
<td>Adriana's INSURANCE</td>
</tr>
<tr>
<td>GEICO</td>
<td>Apoyo Financiero</td>
</tr>
<tr>
<td></td>
<td>Préstamos Personales</td>
</tr>
</tbody>
</table>
Fast Growth

New Headquarters in Downtown San Jose [September 2018]
Digital expansion strategy

listo! creates customer brand ambassadors by introducing services via a high-touch, trust enhancing retail experience; which leads to high customer referral rates.

Increase geographic reach & rapidly expand by augmenting the customer servicing & origination experience via mobile.
Accomplished Leadership Team

James Gutierrez
Exec-Chairman

Gustavo Lasala
Acting CEO

Samuel Ulloa
VP Ops & Product

Sebastian Echegaray
Head of Engineering

*Founded largest responsible lender to the Hispanic community
Featured in:


listo! is a socially responsible, venture backed, innovative financial services startup that is disrupting the way financial services are delivered to the underserved market in the US.

The company is growing at a fast-pace. Our state of the art stores enhanced with technology deliver a unique experience that follows the clients wherever they go. We've proven product-market fit, doubling the number of customers every year and we have an aggressive growth plan for the years ahead.

We help our clients save money, protect their hard earned assets, build wealth for their families and in doing we help them achieve their dreams.
Questions?

If you have any questions about the company or the engineering hiring process, please email us at:

careers@listofin.com

If you are ready to be part of listo!

Apply Now

https://listofin.typeform.com/to/u8Z5lM
Thank you for your time!